

COMPANY OVERVIEW

HGM Management and Technologies, Inc (HGM) an 8(a) and LSDBE certified consulting firm, providing expert, competent, technical support services in Information Technology, Network Engineering and Training, utilizing state-of-the-art tools, technologies, and techniques. HGM offers a full range of IT and systems integration and Information Tehcnology Professional Services to meet the needs of Federal Agencies and managers. Our IT professionals are highly trained and skilled, with strong capabilities in the field. We are experts in:

- Systems Integration
- Relational Database Design
- Internet & Intranet Development
- Application Software Design
- Network Integration/Support
- LAN/WAN Design
- Video Teleconferencing
- Engineering Support Services
- Telecommunications Support



As organizations strive for quality performance from their existing systems and networks, they desire an IT Infrastructure that offers more breadth and depth. **HGM** professionals are trained to provide total, and state-of-the-art solutions in networking technologies and standards, hardware and software, operating systems, databases, specific programming languages, management tools and utilities, technical project management, training and personnel issues, development and implementation of automated and technological systems.

Training Our solutions include the development and delivery of training programs for human resources development and improvement to enhance organizational performance. Our experienced professionals perform the following support services: needs assessment, instructional systems design, curriculum development, delivery and evaluation. Training services are provided in all of HGM's support areas, and customized based on client needs.

HGM has provided IT Services and solutions to:

- US Department of Transportation
- DC Public Schools (DCPS)
- Centers for Medicare & Medicaid Services (formerly HCFA)
- US Department of Labor (US-DOL)
- Department of Housing and Urban Development (HUD)
- Drug Enforcement Agency (DEA)

- General Services Administration (GSA)
- DC Office of the Chief Technology Officer (DC-OCTO)

HGM accomplishes its mission by doing the following:

- Recruiting and selecting high caliber professionals
- Providing a holistic approach focused on full service to clients
- Applying state-of-the-art technologies and innovative strategies
- Building and maintaining effective customer relationships

HGM--- Providing Information Technology Solutions That Work!!!

INFORMATION SYSTEMS ENGINEERING

- Systems Integration
- Workflow Analysis
- Business Process Reengineering
- Application Software Design
- Rational Unified Process (RUP)
- Relational Database Design
- Internet & Intranet Development
- Data Warehouse & Mining

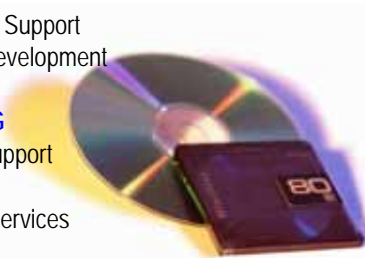


PROGRAM MANAGEMENT

- Help Desk Support
- Technology Management
- Contract & Commitment Management
- Systems & Security Support
- Project Management
- Supply Chain Management
- Inventory Management
- Logistics Management
- Facility Layout Design
- Management Systems Support
- Program Evaluation/Development

NETWORK ENGINEERING

- Network Integration/Support
- LAN/WAN Design
- Engineering Support Services
- EC/EDI Services
- E-Learning/Distance Learning
- Video Teleconferencing
- Telecommunications Support
- E-Procurement



| Commercial Labor Categories | GSA Hourly Rates \$ |
|--------------------------------------|---------------------|
| Program Manager | 105.09 |
| Deputy Program Manager | 93.41 |
| Project Manager | 81.73 |
| Senior Systems Engineer | 92.89 |
| Systems Engineer | 70.06 |
| Senior Systems Programmer | 78.59 |
| Systems Programmer | 64.60 |
| Network Manager | 68.61 |
| Senior Network Technician | 58.58 |
| Network Technician | 56.19 |
| Help Desk Manager | 65.48 |
| Help Desk Technician | 50.26 |
| Senior Network Engineer | 86.05 |
| Network Engineer | 67.73 |
| Senior Software Developer | 70.39 |
| Software Developer | 60.60 |
| Senior Computer Technician | 53.85 |
| Computer Technician | 43.25 |
| Network Administrator | 80.87 |
| Senior Computer Systems Operator | 52.54 |
| Computer Systems Operator Supervisor | 49.04 |
| Computer Systems Operator | 40.87 |
| Senior Database Administrator | 99.84 |
| Database Administrator | 84.62 |
| Data Communications Systems Engineer | 81.73 |
| Data Entry Clerk | 40.87 |
| Senior Computer Specialist | 60.72 |
| Computer Specialist | 52.54 |
| Senior Internet Engineer | 82.12 |
| Internet Engineer | 56.05 |
| Technical Writer/Editor | 61.07 |
| Senior Training Specialist | 73.29 |
| Training Specialist | 63.36 |
| Project Administration Specialist | 44.13 |
| Quality Assurance Manager | 79.65 |

**DISTRICT OF COLUMBIA SUPPLY/SERVICES
SCHEDULE (DCSS)
INFORMATION TECHNOLOGY SERVICES**

CONTRACT PERIOD: April 30, 2004 to October 27, 2009

CONTRACT MANAGEMENT:

Robert Forbes
Executive Vice President
Phone: (202) 467-8034
Fax: (202) 429-6655
Email: rforbes@hgmteam.com

CERTIFICATIONS:

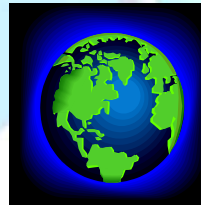
- 8(a)
- Small Disadvantaged Business (SDB)
- DC Local Small Disadvantaged Business Enterprise (LSDBE)
- Maryland Department of Transportation (MDOT)
- Disadvantaged Business Enterprise (DBE)/Minority Business Enterprise (MBE) Firm (NY, PA, VA, MO, NJ, FL)

CUSTOMER INFORMATION

1. **Contract Number:** PODS-2004-C-920-65
Special Item Numbers (SIN)
 - **SIN 132-50** – Training Courses
 - **SIN 132-51** – Information Technology Professional Services
2. **Maximum Order Limitation:** The maximum total value of any order placed under this contract will be \$25,000 for SIN 132-50 and \$500,000 for SIN 132-51.
3. **Minimum Order:** \$100.00
4. **Geographic Coverage:** Worldwide
5. **Discount/Pricing:** Prices shown here within are net prices (discounts are deducted).
6. **Prompt Payment Discounts:** Net-30 days from receipt of invoice or date of acceptance, whichever is later.
7. **Quantity/Volume Discounts:** Net-30 days from receipt of invoice or date of acceptance, whichever is later.
8. **Government Commercial Credit Card Discount:** HGM agrees to accept the government commercial

credit card for purchases over \$2,500 and under \$25,000 with no additional discount.

9. **FOB Point(s):** Destination
10. **Delivery:** To be negotiated between HGM and ordering agency.
11. **Ordering Address:**
HGM Management and Technologies, Inc.
1150 17th Street, NW
Suite 602
Washington, DC 20036
12. **Payment Address:**
HGM Management and Technologies, Inc.
1150 17th Street, NW
Suite 602
Washington, DC 20036
13. **DUNS Number:** 17-642-2806
14. **Cage Code:** IJ625
15. **Time of Delivery:** HGM will adhere to the delivery schedule as specified by the agencies purchase order.
16. **Year 2000 Compliant:** Yes
17. **Central Contractor Registration Database:** HGM is registered in the Central Contractor Registration (CCR) Database.



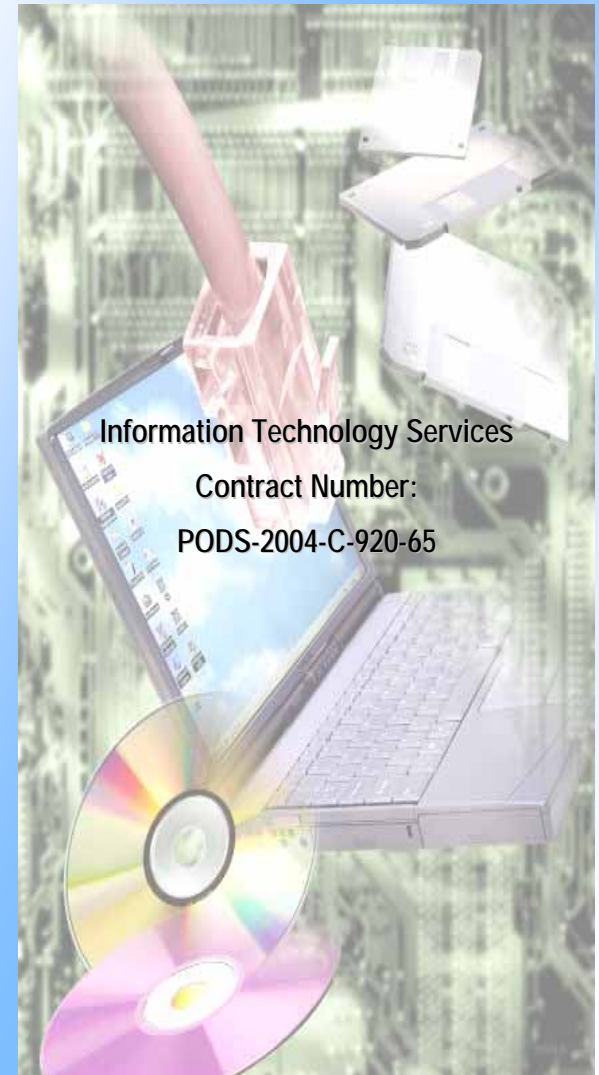
Put us to work for you...you'll be glad you did!



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Website: www.hgmteam.com



**District of Columbia Supply/Services Schedule
(DCSS)
Information Technology (IT) Services
Price List**



Information Technology Services

**Contract Number:
PODS-2004-C-920-65**