



Pictured: Horace G. McCormack, CEO

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HGM Management and Technologies

Forging ahead into the twenty-first century, businesses are confronted with more challenges than ever before. The competitive climate is fierce and organizations must utilize their workforce and processes to their utmost efficiency. How do organizational leaders stay up to date with the latest strategies, best solutions, and latest business trends—all crucial components in staying competitive? HGM Management and Technologies, Inc. (HGM) has the answers.

HGM is an international, full-service management consulting and systems integration firm, whose focus is helping clients obtain the total solution for achieving excellence. Its consultants perform rigorous analyses to determine each organization's strengths and opportunities for improvement. Where necessary, its highly trained consultants work with clients to provide process improvement, customized training, learning and human capital solutions, that maximize individual, team, and enterprise performance. HGM offers a full range of services including organizational development, strategic planning, human capital and performance management, business process reengineering, supply chain management, e-commerce, and systems integration.

Since 1997, HGM has maintained a strong and consistent growth and performance record, due in large part to its relationships. "The secret to success is forging strong partnerships," states Founder and Chief Executive Officer Horace McCormack. "No one can achieve success alone; success is the direct result of strong, symbiotic relationships with business partners, staff and colleagues, the community, and family." HGM's reputation is confirmed through the continued support of its clients—the direct result of consistency in providing superior services. The firm has enjoyed a 98% rating in customer satisfaction, numerous letters of commendation from clients, and a 80% rating in repeat business. In 2004, HGM was the recipient of Washington DC Chamber of Commerce's Small Business of the Year Award and in 2005 was rated in the Top 10 Small and Diversity Owned Businesses in D.C. by Diversity Business.com, an international entity.

With a proven track record, and enormous success, HGM provides strategic and operational consulting and training services to support its clients, by assisting them with their organizational and personal change initiatives—with the ultimate goal of helping achieve higher performance. Its cadre of qualified consultants are world-class professionals who have delivered advisory services to management leaders and employees in a variety of organizations both within the private and public sectors.

It is customary that the HGM team, in undertaking projects for its clients, systematically applies proven solutions drawn from years of experience, vast pools of expertise, and extensive databases, including Global Best Practices. Their experienced instructional designers/trainers, use instructor-led and e-learning techniques to deliver programs nationally and internationally, to small, medium, and large audiences, in facilities ranging from offices and classrooms to conference auditoriums. Its trainers are flexible, and accommodate class sizes from 10 participants to hundreds and even thousands. HGM also has the capability to deliver training to large groups as part of its experiential learning and change management initiatives. In these programs they focus on changing attitudes, behaviors and perceptions, or people's approach to the "Game of Life."

"Facing challenges and striving for improvement, these are the first steps in competing in today's fast-paced, demanding world," states Mr. McCormack. "Performance and efficiency is an absolute must." HGM possesses the knowledge and offers the tools—with the ultimate goal of increasing and improving each client's performance and competitive position.