

## COMPANY OVERVIEW

**HGM Management and Technologies, Inc. (HGM)** is an 8(a) and LSDBE certified consulting firm, providing expert, competent, technical support services in Information Technology, Network Engineering and Training, utilizing state-of-the-art tools, technologies, and techniques. HGM offers a full range of IT and systems integration and Information Tehcnology Professional Services to meet the needs of Federal Agencies and managers. Our IT professionals are highly trained and skilled, with strong capabilities in the field. We are experts in:

- Systems Integration
- Relational Database Design
- Internet & Intranet Development
- Application Software Design
- Network Integration/Support
- LAN/WAN Design
- Video Teleconferencing
- Engineering Support Services
- Telecommunications Support

As organizations strive for quality performance from their existing systems and networks, they desire an IT Infrastructure that offers more breadth and depth. **HGM** professionals are trained to provide total, state-of-the-art solutions in networking technologies and standards, hardware and software, operating systems, databases, specific programming languages, management tools and utilities, technical project management, training and personnel issues, development and implementation of automated and technological systems.

**Training** Our solutions include the development and delivery of training programs for human resources development, and improvement to enhance organizational performance. Our experienced professionals perform the following support services; needs assessment, instructional systems design, curriculum development, delivery and evaluation. Training services are provided in all of HGM's support areas and customized based on client needs.

**HGM** has provided IT Services and solutions to:

- US Department of Transportation
- DC Public Schools (DCPS)
- Centers for Medicare & Medicaid Services (formerly HCFA)
- US Department of Labor (US-DOL)
- Department of Housing and Urban Development (HUD)
- Drug Enforcement Agency (DEA)
- General Services Administration (GSA)

- DC Office of the Chief Technology Officer (DC-OCTO)

**HGM** accomplishes its mission by doing the following:

- Recruiting and selecting high caliber professionals
- Providing a holistic approach focused on full service to clients
- Applying state-of-the-art technologies and innovative strategies
- Building and maintaining effective customer relationships

## HGM--- Providing Information Technology Solutions That Work!!!

### INFORMATION SYSTEMS ENGINEERING

- Systems Integration
- Workflow Analysis
- Business Process Reengineering
- Application Software Design
- Rational Unified Process (RUP)
- Relational Database Design
- Internet & Intranet Development
- Data Warehouse & Mining

### PROGRAM MANAGEMENT

- Help Desk Support
- Technology Management
- Contract & Commitment Management
- Systems & Security Support
- Project Management
- Supply Chain Management
- Inventory Management
- Logistics Management
- Facility Layout Design
- Management Systems Support
- Program Evaluation/Development

### NETWORK ENGINEERING

- Network Integration/Support
- LAN/WAN Design
- Engineering Support Services
- EC/EDI Services
- E-Learning/Distance Learning
- Video Teleconferencing
- Telecommunications Support
- E-Procurement

Commercial Labor Categories	GSA Hourly Rates \$
Program Manager	105.09
Deputy Program Manager	93.41
Project Manager	81.73
Senior Systems Engineer	92.89
Systems Engineer	70.06
Senior Systems Programmer	78.59
Systems Programmer	64.60
Network Manager	68.61
Senior Network Technician	58.58
Network Technician	56.19
Help Desk Manager	65.48
Help Desk Technician	50.26
Senior Network Engineer	86.05
Network Engineer	67.73
Senior Software Developer	70.39
Software Developer	60.60
Senior Computer Technician	53.85
Computer Technician	43.25
Network Administrator	80.87
Senior Computer Systems Operator	52.54
Computer Systems Operator Supervisor	49.04
Computer Systems Operator	40.87
Senior Database Administrator	99.84
Database Administrator	84.62
Data Communications Systems Engineer	81.73
Data Entry Clerk	40.87
Senior Computer Specialist	60.72
Computer Specialist	52.54
Senior Internet Engineer	82.12
Internet Engineer	56.05
Technical Writer/Editor	61.07
Senior Training Specialist	73.29
Training Specialist	63.36
Project Administration Specialist	44.13
Quality Assurance Manager	79.65

**INFORMATION TECHNOLOGY SERVICES AND  
TRAINING  
FEDERAL SUPPLY SCHEDULE**

**CONTRACT PERIOD:** October 27, 2004 to October 27, 2009

**CONTRACT MANAGEMENT:**

Robert Forbes  
Executive Vice President  
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Email: rforbes@hgmteam.com

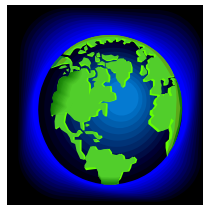
**CERTIFICATIONS:**

- 8(a)
- Small Disadvantaged Business (SDB)
- DC Local Small Disadvantaged Business Enterprise (LSDBE)
- Maryland Department of Transportation (MDOT)
- Disadvantaged Business Enterprise (DBE)/Minority Business Enterprise (MBE) Firm (NY, PA, VA, MO, NJ, FL)

**CUSTOMER INFORMATION**

1. **Contract Number:** GS-35F-0064R  
**Special Item Numbers (SIN)**
  - SIN 132-50 – Training Courses
  - SIN 132-51 – Information Technology Professional Services
2. **Maximum Order Limitation:** The maximum total value of any order placed under this contract will be \$25,000 for SIN 132-50 and \$500,000 for SIN 132-51.
3. **Minimum Order:** \$100.00
4. **Geographic Coverage:** Worldwide
5. **Discount/Pricing:** Prices shown here within are net prices (discounts are deducted).
6. **Prompt Payment Discounts:** Net-30 days from receipt of invoice or date of acceptance, whichever is later.
7. **Quantity/Volume Discounts:** Net-30 days from receipt of invoice or date of acceptance, whichever is later.
8. **Government Commercial Credit Card Discount:** HGM agrees to accept the government commercial credit card for purchases over \$2,500 and under \$25,000 with no additional discount.

9. **FOB Point(s):** Destination
10. **Delivery:** To be negotiated between HGM and ordering agency.
11. **Ordering Address:**  
HGM Management and Technologies, Inc.  
1150 17th Street, NW  
Suite 602  
Washington, DC 20036
12. **Payment Address:**  
HGM Management and Technologies, Inc.  
1150 17th Street, NW  
Suite 602  
Washington, DC 20036
13. **DUNS Number:** 17-642-2806
14. **Cage Code:** IJ625
15. **Time of Delivery:** HGM will adhere to the delivery schedule as specified by the agencies purchase order
16. **Year 2000 Compliant:** Yes
17. **Central Contractor Registration Database:** HGM is registered in the Central Contractor Registration (CCR) Database.



*Put us to work for you...you'll be glad you did!*



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**HGM MANAGEMENT AND  
TECHNOLOGIES, INC. (HGM)**

**General Services Administration  
Authorized Federal Supply  
IT Series 70 Price List**



**Information Technology  
Professional Services  
&  
Information Technology  
Training Courses**

**Contract Number: GS-35F-0064R**