



# Celebrating 10 Years!

January 3, 1997 – January 3, 2007

Our sincere thanks to our wonderful team – our staff - their hard work and dedication throughout the past years are greatly appreciated. To our clients, partners, associates, we sincerely thank you for your business during the past years. To our family and friends, for your continued support over the past years. Our success and progress was due in large part to all of you...we could not have done it without you.

As we move into 2007, we look forward to continued relationships with all, as well as to the continued success and growth of HGM.

 Management  
and Technologies, Inc.  
*Consulting & Training Services*

*Improving Individual and Organizational Performance for Excellence*



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Founded in September 1996, and **Incorporated on January 3, 1997**, HGM Management and Technologies, Inc. (HGM) is an SBA 8(a), MBE, LSDBE certified, minority-owned, Management, Technology and Engineering Consulting and Training firm, headed by Horace McCormack, its President and CEO. Mr. McCormack received his Bachelor of Science in Industrial Engineering and a Master of Science degree in Management from Polytechnic University in Brooklyn, New York. Mr. McCormack is also a graduate of the University of the West Indies, and the University of Technology (formerly College of Arts, Science and Technology – C.A.S.T.), Kingston, Jamaica.

**Now celebrating its 10<sup>th</sup> year** in business, HGM has grown from a one-man entity to a successful small business with a wide array of talented professionals servicing clients nationally and internationally. Although it has faced stiff competition and a myriad of challenges, HGM today boasts a long list of prestigious clients, in the private and public sectors, and partnerships with entities such as UNISYS; Deloitte; ITS Corporation; Lockheed; Wilson Consulting, and Business Computer Applications.

In keeping with its motto, *"Improving Individual and Organizational Performance to Achieve Excellence"*, HGM, a community-oriented entity, has brought value-added solutions to both the private industry and federal and local governments by providing expert technical support services in all its competency areas. Its approach to business is reflected in its mission statement, to "improve operations, systems, performance products and services of clients by delivering cost effective solutions", achieved through a professional staff, and justified through the expansion of contracts and referrals which attest to the quality of service provided.

During its 10 years, the company has received prestigious achievements such as the DC Chamber of Commerce's Small Business of the Year 2004 award; DiversityBusiness.com's Top Small & Top Diversity Business 2005 (DC) award, and most recently, DiversityBusiness.com's Top Small & Top Diversity Business 2006 (DC) award. President and CEO Horace McCormack has also seen his share of achievements, having recently been elected to the Board of the DC Chamber of Commerce. He also serves on the Board of Leadership Greater Washington, as well as being Chair of the Class of 2006; and was featured in *Exclusively Washington*, a publication of Jordan Publishing, Inc.

Co-owner and Vice President of Administration, Carlota McCormack, has also had her share of accomplishments, servicing several leadership positions, and having recently been elected President Elect (2008-2009) of the Rotary Club of Falls Church, Falls Church, Virginia.

On the company's successes Carlota states: *"From the basement of our home, to our current offices, the experiences along the way have been many and varied, yet we are truly thankful for them. There have been, and will always be tremendous challenges, but this celebration of 10 years in the business is only testimony that dreams can come true...as long as one is prepared to WORK EXTREMELY HARD to make them happen. As his partner, I wish to express how proud I am of Horace, for his vision, his commitment, and "stick-to-it-iveness." To all those who have served, and to those who are currently on the Team, I say "Thank You" because we could not have done it without any of you."*

On going forward, President/CEO Horace states: *"It is my hope that 2007 will prove to be even more successful in bringing us growth and prosperity, especially as we celebrate our 10<sup>th</sup> Anniversary; an accomplishment for which we are very proud, and for which we sincerely thank our clients and everyone who has been a part of the HGM team."*